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| **Julien**  **Bertazzo**  **Lambert**  Bilingual Software Developer  **ㅡ**  **Julien**  Toronto, ON  M5S  204.232.7354  julien.bertazzolambert@mail.utoronto.ca  <https://www.julienbl.me> | horizontal line 1 February, 2024  Dear Hiring Manager,  I am writing to apply for the position of Software Developer at SpryPoint. The importance of smart solutions for smart utilities has really resonated with me and I would love the opportunity to demonstrate why I would be a great fit for your team.  As a student in my final year of studying computer science and economics, I have been heavily focused on energy and regulation. The important role smart utilities play in the future of Canada has not gone understated in this education and it seems to me SpryPoint unlocks the scale that these smart utilities seek to achieve.  My latest experience as a co-op student was in a high-growth startup environment, where I learned to deliver quality code with a focus on business value. The business, being new on the market, needed us to regularly deliver value to clients, whether that was shortening the turnaround time for their feedback and concerns, or providing improvements to the product allowing them to write more policies. Through the mentorship I received there I learned to focus on the projects I had the opportunity to take charge of in terms of real-world outcomes, in one case shortening one of our processes by 4 months.  The important role SpryPoint promises to play in the future of the Canadian economy makes this an opportunity I do not want to miss out on. From my experience as a developer delivering business value to customers, I know that I can be an asset to your development team and help to continue delivering business value to your customers. I would love to meet with you sometime in the coming days to further discuss why I would be a good fit for the team at SpryPoint.  Sincerely, Julien Bertazzo Lambert |